

PROPERTY AUTOMATE - PROPGOTO SUITE - PRODUCT CATALOGUE

# WorkplaceGOTO.

Your Workforce. Your Workplace. One Platform.

Recruitment CRM - Asset Allocation - IFRS 16 Vendor Contracts - H&S Permits - Facility Ops - Employee App.

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**12**

Native Modules

**IFRS 16**

Native Vendor Lease

**1**

Live Employee App

**2-4**

Weeks to Go-Live

# What's inside this catalogue

Ten sections - from positioning to deployment to a guided start.

**01**

## Positioning

Your workforce. Your workplace. One platform.

**02**

## Complete Workplace Platform

Twelve modules. One operating system.

**03**

## 10-Stage Employee Lifecycle

Recruitment to exit, end-to-end.

**04**

## Compliance & Employee App

Global standards - regional connectors - IFRS 16.

**05**

## Use Cases

Corporate HQs, industrial, government, institutional.

**06**

## Plans

Core / Pro / Elite - capability-aligned.

**07**

## Deployment Options

SaaS - Private Cloud - On-Premises.

**08**

## Platform Architecture

One OS. Four layers.

**09**

## Why WorkplaceGOTO

Whole enterprise workplace, not just bookings.

**10**

## Get Started

Book a tailored demo.

# 01

POSITIONING

## Your Workforce. Your Workplace. One Platform.

WorkplaceGOTO is the complete enterprise workplace platform - Recruitment CRM, Employee Onboarding & Exit, Employee Asset Allocation, Vendor & Asset Contracts (IFRS 16), Health & Safety, Facility Operations, Supply Management, Bookings, Utility, and a live Employee App.

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WorkplaceGOTO - Enterprise Workplace Platform

# Most enterprises run on five workplace tools and five sources of truth.

WorkplaceGOTO closes the seams - one unified data model, one source of truth, audit-ready.

## ONE DATA MODEL

### Cowork + Enterprise

Bookings, recruitment, assets, vendor contracts, IFRS 16, H&S permits, facility ops - every process reads and writes the same record. Always.

## LIVE IN 2-4 WEEKS

### Production-deployed

~90% out-of-box fit. No 12-month implementation project. No custom build before the first employee is onboarded.

## EMPLOYEE APP

### Self-Service Workplace

Bookings, visitor invitations, maintenance requests, asset visibility, H&S permits, announcements - all in the employee's pocket.

# 02

PRODUCT

## The Complete Workplace Platform.

Twelve modules. One workplace operating system. Recruitment, onboarding, exit, asset allocation, vendor contracts (IFRS 16), H&S work permits, facility ops, supply, bookings, utility, service.

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WorkplaceGOTO - Enterprise Workplace Platform

# Twelve native modules

Recruitment to exit - covered in one platform.

## **RC** Recruitment CRM

Employee contract, structured onboarding, exit management, exit templates, feedback & survey forms, employee facility allocation.

## **EA** Employee Asset Mgmt

Laptops, phones, access cards, vehicles - issued at onboarding, transferred during tenure, reconciled at exit. Full audit trail.

## **VC** Vendor & Asset Contracts

Sourcing, proposals, offers, contracts, execution, vendor billing - native IFRS 16 right-of-use accounting and disclosure reports.

## **HS** Health & Safety

Work permits (hot work, confined space, electrical), facility access permits, gate pass, complaints, full H&S reporting.

## **FO** Facility Operations +

Property warranty, preventive programs, schedules, housekeeping, security patrolling - proactive operations, never reactive.

## **SP** Supply Management ++

Inventory management, material requests, purchase orders, goods receipt with 3-way match, stock movement reports.

## **AF** Amenity & Facility Bookings

Meeting rooms, hot desks, gym, prayer room, roof terrace - self-served from the Employee App with rules and capacity.

## **VP** Visitor & Parking

Visitor pre-registration, QR passes, access control integration, parking bay allocation, full visitor logs.

## **UM** Utility Management

Sub-metering per unit, automated consumption billing, real-time dashboards, ERP posting - disputes drop, revenue captured.

## **SM** Service & Maintenance

Tenant-raised work orders, SLA tracking, preventive maintenance, vendor assignment & rating - full visibility.

## **EM** Employee App

Live bookings, visitor invitations, utility statements, maintenance requests, my assets, H&S permits, announcements.

## **ER** ERP & Accounting

D365 - NetSuite - Zoho - Odoo - SAP B1 - QuickBooks - PropGOTO Books. Bi-directional sync.

# 03

## LIFECYCLE

# The 10-Stage Employee Lifecycle.

From recruitment to exit, end-to-end. Every stage of the employee's relationship with your workplace - mapped to native modules and combined with vendor contracts, asset allocation, and facility operations on the same data model.

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WorkplaceGOTO - Enterprise Workplace Platform

# Recruitment - Onboarding - Operations - Retention - Exit

No spreadsheets. No email handoffs. No assets going missing.

|   |  |  |   |  |
|---|--|--|---|--|
| <p><b>STAGE 01</b></p> <p><b>RECRUITMENT</b></p> <p><b>Candidate Pipeline</b></p> <p>Open positions, candidate profiles, interview stages - Recruitment CRM linked to facility planning.</p>      | <p><b>STAGE 02</b></p> <p><b>RECRUITMENT</b></p> <p><b>Offer &amp; Contract</b></p> <p>Employment contract issued digitally - role, reporting line, workspace assignment, asset entitlements.</p>          | <p><b>STAGE 03</b></p> <p><b>RECRUITMENT</b></p> <p><b>KYC &amp; Verification</b></p> <p>Identity documents, qualifications, background checks - collected and verified digitally.</p>                         | <p><b>STAGE 04</b></p> <p><b>ONBOARDING</b></p> <p><b>Onboarding Workflow</b></p> <p>Access activation, asset issuance, desk &amp; parking allocation, app activation - zero steps missed.</p>      | <p><b>STAGE 05</b></p> <p><b>ONBOARDING</b></p> <p><b>Facility Access</b></p> <p>Access cards, zone permits, parking bay, locker, amenity access - all activated and logged on day one.</p>                |
| <p><b>STAGE 06</b></p> <p><b>OPERATIONS</b></p> <p><b>Bookings &amp; Self-Service</b></p> <p>Meeting rooms, hot desks, visitor passes, amenity bookings - self-managed from the Employee App.</p> | <p><b>STAGE 07</b></p> <p><b>OPERATIONS</b></p> <p><b>Service &amp; Maintenance</b></p> <p>Maintenance requests logged from app - SLA-tracked, dispatched to vendor, status pushed back automatically.</p> | <p><b>STAGE 08</b></p> <p><b>OPERATIONS</b></p> <p><b>Asset Changes &amp; H&amp;S</b></p> <p>Asset additions, transfers, replacements logged. H&amp;S permits, work orders, compliance records maintained.</p> | <p><b>STAGE 09</b></p> <p><b>RETENTION</b></p> <p><b>Feedback &amp; Surveys</b></p> <p>Periodic workplace satisfaction surveys, exit surveys, H&amp;S feedback - collected, analysed, actioned.</p> | <p><b>STAGE 10</b></p> <p><b>EXIT</b></p> <p><b>Exit &amp; Asset Return</b></p> <p>Asset return checklist, access revocation, final documentation, exit interview - workspace re-allocation triggered.</p> |

# 04

COMPLIANCE

## Built on Global Standards.

IFRS 15 / 16 native - in-house KYC review - regional connectors pre-built (EJAR, Ejari options) - generic engine for every other market. Employee App live on iOS and Android.

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WorkplaceGOTO - Enterprise Workplace Platform

# Built on global standards. Configured for local markets.

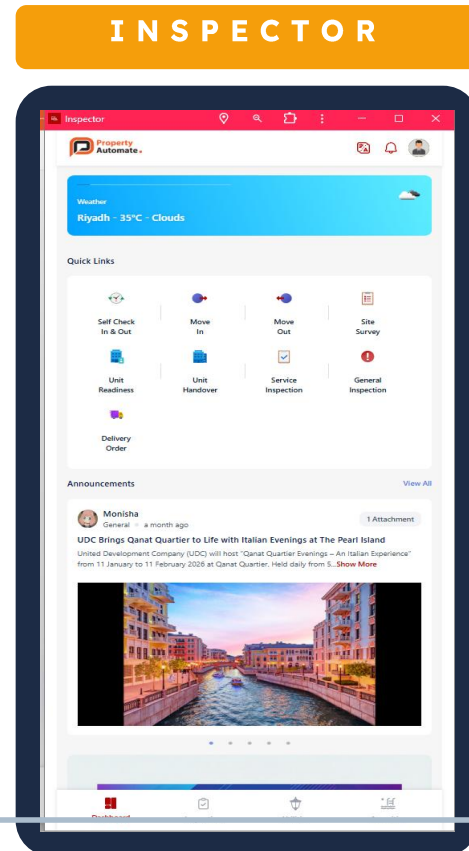
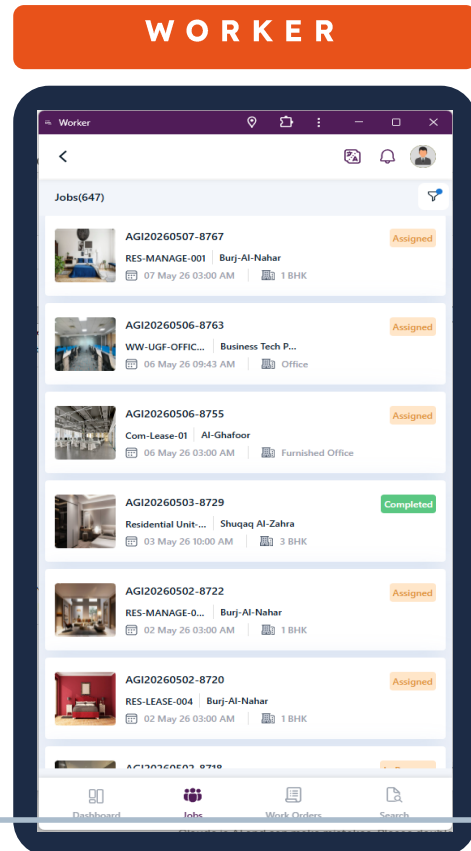
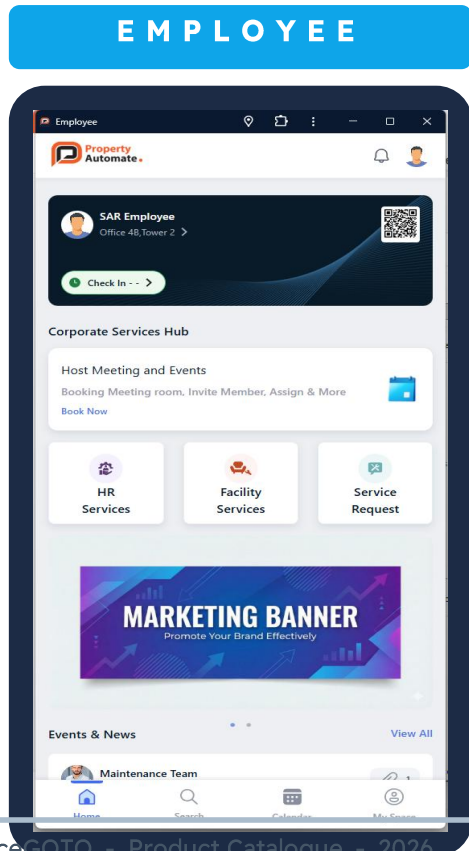
IFRS 15/16 native - in-house KYC review - GCC connectors & options - generic engine for every other jurisdiction.

|  |   |   |  |  |
|--|---|---|--|--|
| <p><b>IFRS 15</b></p> <p><b>Built-in</b></p> <p><b>Revenue Recognition</b></p> <p>Global standard - native engine for workspace fees, service charges, performance obligations - audit-defensible.</p> | <p><b>IFRS 16</b></p> <p><b>Native</b></p> <p><b>Vendor Lease Accounting</b></p> <p>Global standard - vendor &amp; asset contracts: right-of-use asset, lease liability, interest expense, depreciation, disclosures.</p> | <p><b>KYC</b></p> <p><b>In-House</b></p> <p><b>Review - Approve - Store</b></p> <p>PA team manually reviews submitted KYC documents, approves or requests corrections, stores in audit-trailed vault.</p> | <p><b>GCC</b></p> <p><b>Regional</b></p> <p><b>Connectors &amp; Options</b></p> <p>Saudi Arabia (EJAR) - live integration. UAE (Ejari) - integration available on request. Other GCC - configurable.</p> | <p><b>WORLD</b></p> <p><b>Any Market</b></p> <p><b>Generic Engine</b></p> <p>Configurable for every other jurisdiction - your local employment rules, your local authorities, your local tax requirements.</p> |
|--|---|---|--|--|

# Three Apps. Employee, Worker, Inspector.

Real product screenshots - live on iOS and Android, white-labelled to your workplace brand.

**EMPLOYEE** - bookings, my assets, permits, requests    **WORKER** - jobs, work orders, dispatch, photos    **INSPECTOR** - move-in/out, defects, sign-off



# Real-estate-native accounting. Bundled in every plan.

Built for Lease, Manage and Sale - the three accounting realities of property. For workplaces: lease for vendor & asset contracts, manage for operations, sale for capital projects.

## LEASE

### Vendor Lease Income

IFRS 16 right-of-use assets for every vendor lease, straight-line cost recognition, lease modifications, audit-ready disclosures.

## MANAGE

### Operating Costs

Capex vs opex coding by entity, recoverable vs non-recoverable, vendor invoices, multi-entity service charges - close in days, not weeks.

## SALE

### Capital Project Revenue

IFRS 15 milestone-based recognition for capital projects, fit-outs, contractor billing, variation orders, retention - audit-defensible.

# Seven capabilities. Three lenses. One engine.

Every transaction in this product flows into the right capability automatically. No manual journal intervention. No reconciliation queues.

|  |   |  |   |
|--|---|--|---|
| <p><b>AP</b> <b>Accounts Payable</b></p> <p>Vendor lease bills, capex/opex coding, recoverable per entity, multi-level approval, accruals, prepayments, withholding tax.</p> | <p><b>AR</b> <b>Accounts Receivable</b></p> <p>Workspace fee invoicing, charge-back to tenants, receipts, refunds, customer statements, ageing dashboard.</p> | <p><b>I16</b> <b>IFRS 16 Vendor Leases</b></p> <p>Right-of-use assets, lease liabilities, straight-line cost, depreciation, modifications, disclosures - audit-defensible.</p> | <p><b>I15</b> <b>IFRS 15 Revenue</b></p> <p>Workspace contracts &amp; milestone recognition, performance obligations, deferred revenue, contract modifications.</p>                   |
| <p><b>CO</b> <b>Collections</b></p> <p>Customer ageing, dunning workflows, payment runs, write-offs, recoveries, AR collections analytics.</p>                               | <p><b>TX</b> <b>Tax Management</b></p> <p>VAT / GST tax codes, tax invoices, withholding tax, tax reports - configurable per market and jurisdiction.</p>     | <p><b>SI</b> <b>Scheduled Invoicing</b></p> <p>Recurring workspace invoicing, subscription billing, deferred revenue scheduling, period-end cut-off automation.</p>            | <p><b>3L</b> <b>Three Lenses</b></p> <p>Lease / Manage / Sale - every transaction tagged to its real-estate context. Spreadsheets can't do this. Generic accounting can't either.</p> |

**BUNDLED FREE - STANDALONE OR ERP-INTEGRATED - MULTI-ENTITY READY -  
AUDIT-TRAILED - REAL-ESTATE NATIVE**

# More enterprise. Bundled. Not add-ons.

Where typical workplace tools stop, WorkplaceGOTO ships these as standard. Every plan. No separate licence. No add-on tax.

## DASHBOARDS, INSIGHTS & REPORTS

### Role-based, real-time

Property / Facility / Resource Manager dashboards. Recruitment pipeline, asset reconciliation, IFRS 16 disclosures. Many pre-built reports - agreement, maintenance, vendor, lease, financial, H&S - and custom report builder.

## CALENDAR & PLANNING

### One unified calendar

Property Planning, Activity Planning, Announcements, Resource Allocation, Work Orders, Leave & Time Off, Duty Roster, PPM Schedules - all on one calendar.

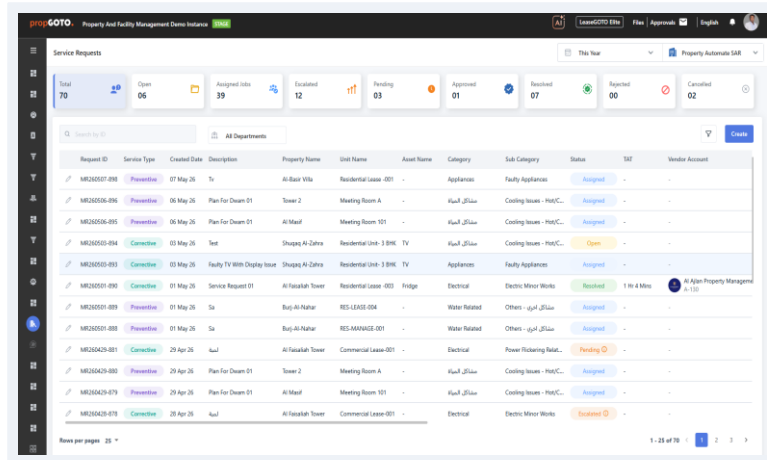
## RECRUITMENT + H&S + IFRS 16

### All bundled, not modular

Most workplace tools sell Recruitment, H&S Permits, and IFRS 16 vendor lease accounting as separate modules. WorkplaceGOTO bundles all three at no extra licence.

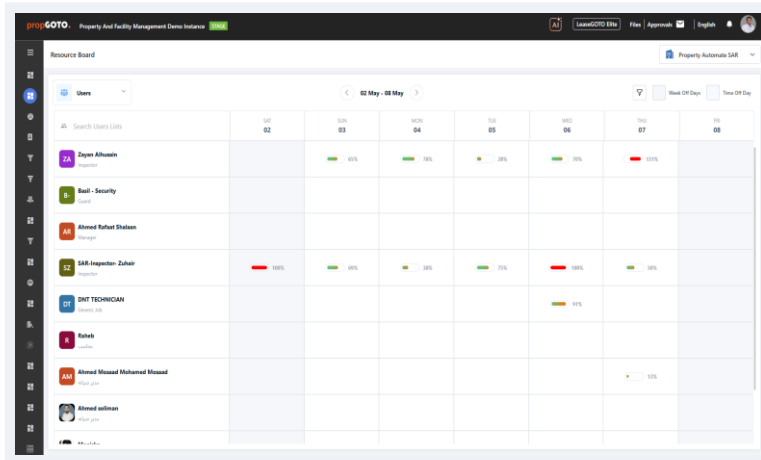
# Web Backoffice. Workplace Operations View.

Real screenshots from the propGOTO web backoffice - what your workplace team uses every day.



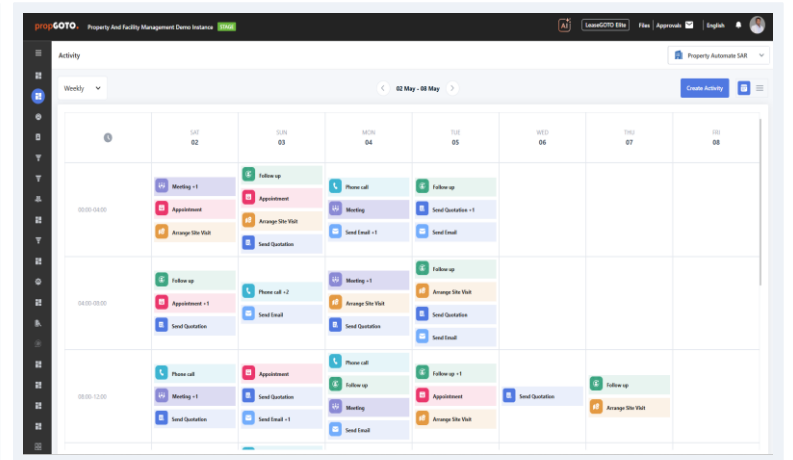
**Service Manager** FREE

Tickets, SLA, vendor dispatch



**Resource Calendar**

Desks, rooms, amenities allocation



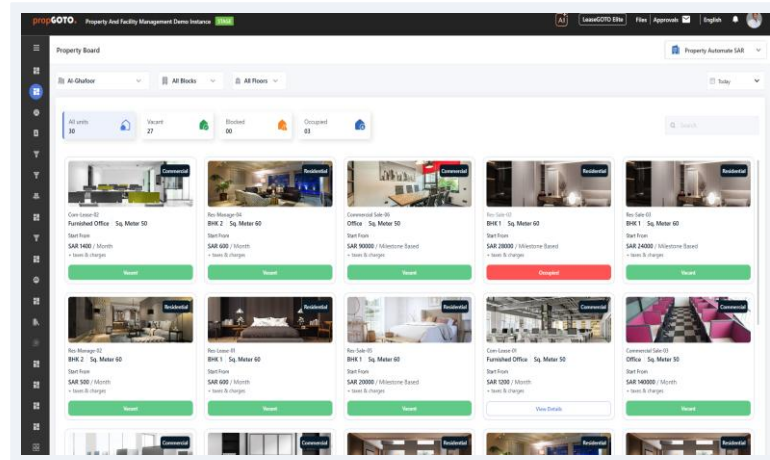
**Activity Calendar**

Workplace events, planning, announcements

**SERVICE MANAGEMENT IS FREE IN EVERY PLAN - NO LICENCE - NO ADD-ON - PROPGOTO STANDARD**

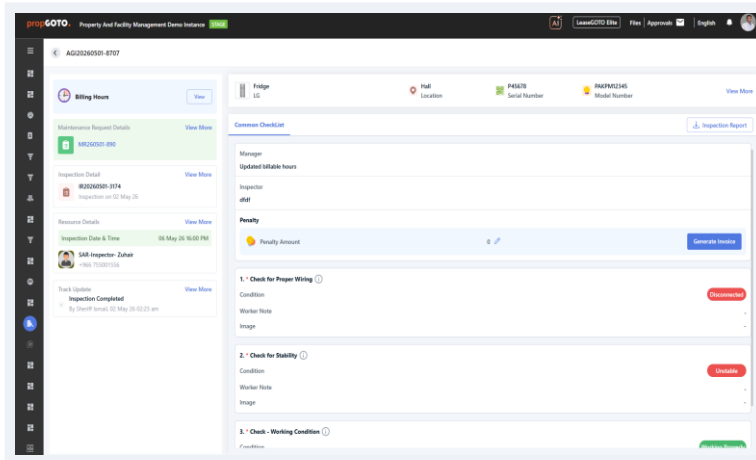
# More Backoffice. Workplace Operations.

Property board, work orders, and posted invoices - the operations control plane.



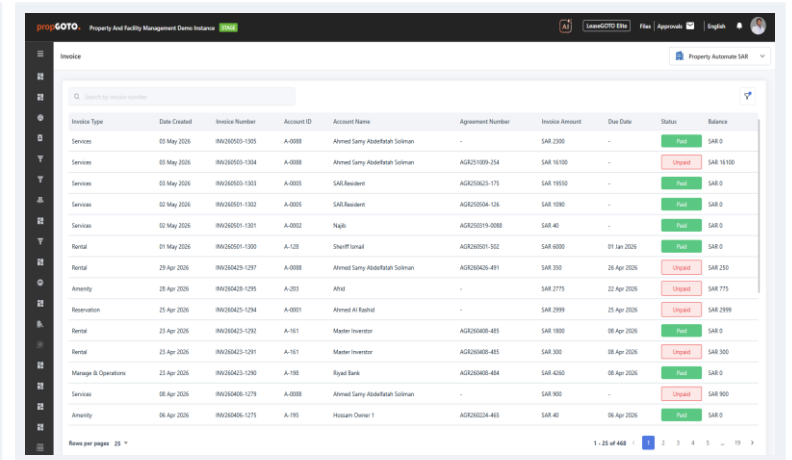
**Property Board**

Workspace inventory, occupancy



**Work Order Job**

Assigned job - parts, time, sign-off



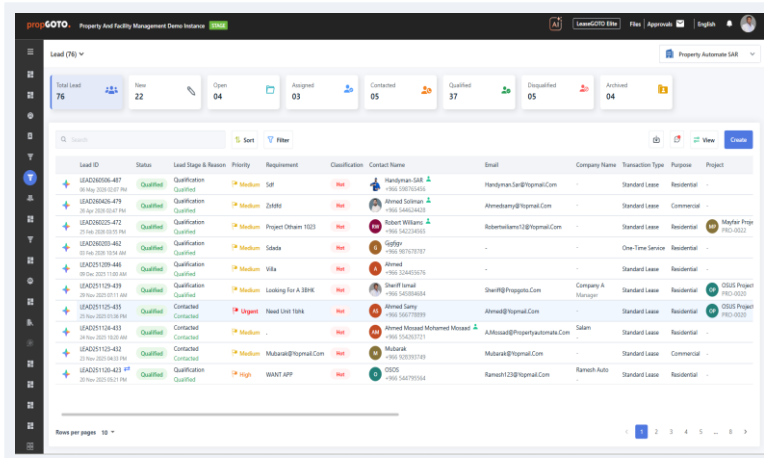
**Posted Invoices**

Recoveries, ERP posting, multi-entity

**SERVICE MANAGEMENT IS FREE IN EVERY PLAN - NO LICENCE - NO ADD-ON - PROPGOTO STANDARD**

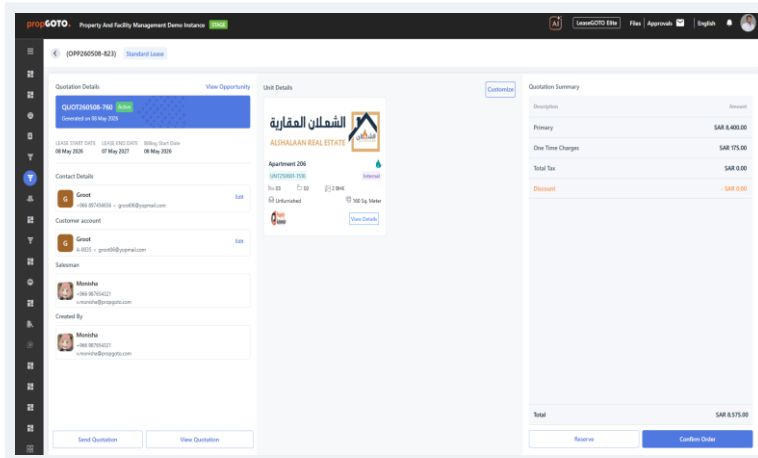
# Even More Backoffice. Lead Pipeline and Quotation.

CRM, quotation, and contract manager - the workplace business layer.



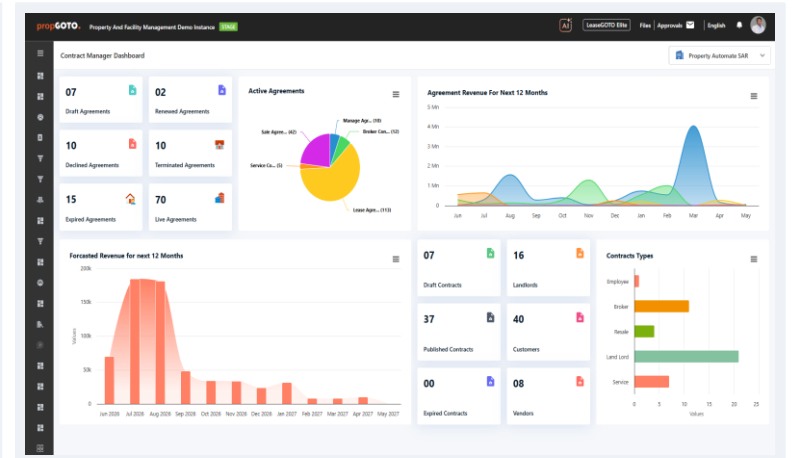
## CRM

Lead pipeline, qualification, contacts



## Quotation

Workspace lease quotation, pricing, send



## Contract Manager

Workspace contracts, e-sign, vault



# 05

## A U D I E N C E

# Use Cases.

Built for every enterprise workplace - from a corporate HQ with 200 employees to an industrial campus with 20,000.

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WorkplaceGOTO - Enterprise Workplace Platform

# Configured for your enterprise.

Not adapted from someone else's.

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## 01

### Corporate HQs

Multi-floor enterprise offices managing employees, vendors, IFRS 16 contracts, H&S compliance, facility operations.

## 02

### Industrial Campuses

Manufacturing, energy, logistics campuses - work permits, gate pass, asset tracking, vendor management at scale.

## 03

### Government & Semi-Gov

Ministries, authorities, semi-government entities - recruitment, onboarding, asset allocation, audit-ready compliance.

## 04

### Universities & Hospitals

Multi-building institutional facilities - staff lifecycle, asset allocation, H&S permits, preventive maintenance, supply.

# 06

PLANS

## Three Plans. One Platform.

Core for the CoworkGOTO foundation. Pro for Recruitment, Asset Management, H&S, and Facility Ops +. Elite for IFRS 16 vendor contracts, vendor portal, project management, and advanced accounting.

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WorkplaceGOTO - Enterprise Workplace Platform

# Capability comparison - Core / Pro / Elite

Add capabilities as your workplace grows. Same platform, configurable per plan.

| Capability  | Core | Pro | Elite |
|---|------|-----|-------|
| <b>FOUNDATION (CoworkGOTO)</b>                                  |      |     |       |
| Workspace CRM - Space search, leads, quotations                 | Yes  | Yes | Yes   |
| Customer Agreements & IFRS 15 Revenue Recognition               | Yes  | Yes | Yes   |
| Billing & Collections   | Yes  | Yes | Yes   |
| Service & Facility Management - Work orders, SLA, PPM           | Yes  | Yes | Yes   |
| Amenity & Facility Bookings                                     | Yes  | Yes | Yes   |
| Visitor & Parking Management                                    | Yes  | Yes | Yes   |
| Utility Management - Sub-metering & auto-billing                | Yes  | Yes | Yes   |
| PropGOTO Books integration (or standalone)                      | Yes  | Yes | Yes   |
| <b>WORKPLACEGOTO EXCLUSIVE</b>                                  |      |     |       |
| Recruitment CRM - Contract, onboarding, exit, feedback          | -    | Yes | Yes   |
| Employee Asset Management - Allocation & exit reconciliation    | -    | Yes | Yes   |
| Health & Safety - Work permits, gate pass, complaints, reports  | -    | Yes | Yes   |
| Facility Operations + - Property warranty, housekeeping, patrol | -    | Yes | Yes   |
| Supply Management ++ - Inventory, POs, GR, stock movement       | -    | Yes | Yes   |
| Employee App - Bookings, requests, assets, H&S permits          | -    | Yes | Yes   |
| <b>ELITE</b>  |      |     |       |
| Vendor & Asset Contracts (AP) - IFRS 16 lease accounting        | -    | -   | Yes   |
| Vendor Management & Vendor Portal                               | -    | -   | Yes   |
| Portfolio Management - Multi-property dashboards                | -    | -   | Yes   |
| Project Management + - Capital projects, fit-outs               | -    | -   | Yes   |
| PropGOTO Books Plus - Advanced accounting                       | -    | -   | Yes   |

# 07

DEPLOYMENT

## Three Ways to Deploy. One Platform.

Choose the deployment that fits your IT policy, data sovereignty and timeline. All three options run the identical WorkplaceGOTO platform.

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WorkplaceGOTO - Enterprise Workplace Platform

# SaaS - Private Cloud - On-Premises

Same platform - different infrastructure profile.

**propGOTO.Start**

## Shared SaaS

Fully managed cloud - fastest path to go-live. Automatic updates, regional data centres, lowest operational overhead.

**Live in 2-4 weeks**

**MOST POPULAR**

**propGOTO.Exclusive**

## Private Cloud

Dedicated private cloud, isolated infrastructure, custom domain, full data sovereignty, dedicated security perimeter.

**Live in 6-8 weeks**

**propGOTO.OnPremises**

## On-Premises

Full deployment on your own servers - maximum data control, custom security policies, complete infrastructure ownership.

**Live in 8-12 weeks**

# 08

ARCHITECTURE

# One Operating System. Four Layers.

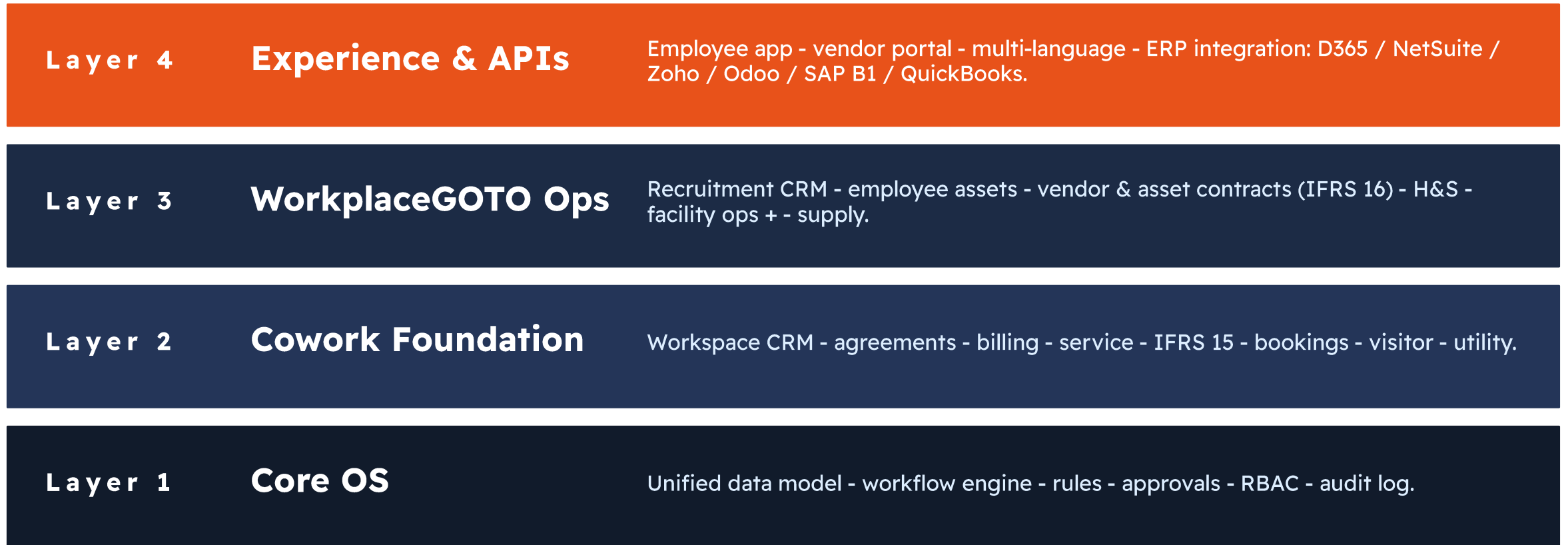
WorkplaceGOTO runs on the propGOTO OS - the same platform powering the full propGOTO product suite.

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WorkplaceGOTO - Enterprise Workplace Platform

# Layered architecture - ~90% out-of-box fit

From the unified data model up to the experience layer and integrations.



# 09

## DIFFERENTIATION

# Why WorkplaceGOTO.

Most workplace software stops at desk bookings. WorkplaceGOTO runs the whole enterprise workplace - recruitment, assets, H&S, IFRS 16 vendor contracts, facility ops - all on one platform.

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WorkplaceGOTO - Enterprise Workplace Platform

# Typical workplace software vs WorkplaceGOTO

Nine differences that decide the deal.

| Typical workplace software  | WorkplaceGOTO - One Platform  |
|---|---|
| <b>X</b> Desk & meeting room bookings only                        | <b>Yes</b> Bookings + recruitment + assets + H&S + ops + IFRS 16 - one platform |
| <b>X</b> Visitor passes via separate tool                         | <b>Yes</b> Native QR visitor management with access control integration         |
| <b>X</b> No employee onboarding / exit workflow                   | <b>Yes</b> Recruitment CRM with onboarding, exit, exit templates, feedback      |
| <b>X</b> Excel for asset allocation                               | <b>Yes</b> Employee Asset Management with full lifecycle audit trail            |
| <b>X</b> Vendor contracts in email threads                        | <b>Yes</b> Vendor & Asset Contracts (IFRS 16) - central register, audit-ready   |
| <b>X</b> Service / Facility / Asset Mgmt sold as separate modules | <b>Yes</b> Enterprise SFAM bundled in every plan, no extra licence              |
| <b>X</b> Paper work permits, manual H&S                           | <b>Yes</b> Digital work permits, gate pass, complaints, full H&S reporting      |
| <b>X</b> Reactive facility maintenance                            | <b>Yes</b> Preventive programs, housekeeping schedules, security patrolling     |
| <b>X</b> 6-18 month implementation projects                       | <b>Yes</b> 2-4 week SaaS go-live, ~90% out-of-box fit                           |

# 10

GET STARTED

## Book a WorkplaceGOTO Demo.

See the full enterprise workplace platform - recruitment, asset allocation, IFRS 16 vendor contracts, H&S permits, facility ops, employee app - running on a real configuration tailored to your enterprise.

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WorkplaceGOTO - Enterprise Workplace Platform

# Let's get you live in 2-4 weeks.

We'll tailor the demo to your enterprise scale, contract mix, and ERP environment.

## EMAIL

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